CAMS-HP Lunch & Learn:
Comprehensive Automotive Mobility Solutions for Health Care Professionals Course
Introduction

- Industry Overview
- Who is Involved
- Road Map for the Mobility Process

Mobility Solutions Review
  - For people who use wheelchairs
  - For caregivers
  - For people who just need some assistance
Members include:

Mobility Equipment Dealers / Driver Rehab Specialists / Conversion Companies / Mobility Equipment Manufacturers / Automotive Manufacturers
QAP (Quality Assurance Program)

The goal is to broaden and improve opportunities for people with disabilities to drive or be transported in vehicles modified with mobility equipment.
NMEDA
National Mobility Equipment Dealers Association

NATIONAL MOBILITY EQUIPMENT DEALERS ASSOCIATION

www.nmeda.com
Industry Overview

1. * Manufacturers
2. * Mobility Equipment Dealers
   * Automotive Dealers
   * Driver Evaluators/Trainers
   * NMEDA
3. * Customers
Industry Overview

Three Types of Manufacturers

* OEM Automotive
* Mobility Vehicle Modifiers
* Equipment Manufacturers
Industry Overview

Manufacturers - OEM Automotive

- TOYOTA MOBILITY
- FCA AUTOMOBILITY PROGRAM
- GM MOBILITY
- Ford MOBILITY MOTORING
Industry Overview

Mobility Modification Manufacturers - Vehicle Conversion Companies

Look for vehicle conversions that are sold and serviced through NMEDA-QAP Dealers
Manufacturers-Equipment Manufacturers

Power Lift Seats
Power Scooter Lifts
Manual Lifts
Scooter and Chair Carriers
Mechanical Driving Controls
Electronic Driving Controls
Steering controls
Vehicle Environmental Controls

Automotive Mobility Solutions
Driving Independence | www.nmeda.com
Industry Overview - Mobility Equipment Dealers

www.nmeda.com
Starting the Purchasing Process

1. Locate a NMEDA-QAP Mobility Equipment Dealer (Dealer locator at www.nmeda.com)

2. Consult with a CDRS (CDRS locator at www.aded.net)

3. Make Your Final Selection and Purchase

4. Get Training on your New Mobility Equipment

5. Apply for Mobility Reimbursements
# Mobility Assistance Program Coverage

## Most Common Equipment Covered

<table>
<thead>
<tr>
<th>Automotive Manufacturer</th>
<th>Wheelchair Accessible Ramp</th>
<th>Wheelchair Scooter Rear Lifts</th>
<th>Power and Manual Lifts &amp; Swivel Seats</th>
<th>Driving Controls</th>
<th>Special Wheelchair Restraints</th>
<th>Steering &amp; Accelerator Pedals (left &amp; right)</th>
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<tbody>
<tr>
<td>GM</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
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<td>Honda</td>
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</tbody>
</table>

- Up to $1200 assistance on new vehicle purchases from these OEM manufacturers
- Check State and Federal agencies for additional financial assistance.

Automotive Mobility Solutions | [Check](http://www.nmeda.com)
Participating OEM’s have made a special commitment to serve customers with mobility issues and special needs.

Participating Dealers have partnered with these OEM’s to supply appropriate transportation solutions.
Solutions For People Who Use A Wheelchair

...and Want to Drive

Automotive Mobility Solutions
Driving Solutions: Lowered Floor Minivans
For the Actively Independent:  *Minivan Solutions*

- **Fold-out Ramp**
- **Slide-out Ramp**

*Automotive Mobility Solutions*  
*Driving Independence* | www.nmeda.com
Automotive Mobility Solutions:
For the Independent Wheelchair users
For the Actively Independent:
Minivan Tie Down Systems
For the Actively Independent: Other Options

Automotive Mobility Solutions

Driving Independence | www.nmeda.com
Wheelchair User/Independent Solutions: *Pickup Truck Solutions*

Pickup trucks equipped with rear lift and power lift and swivel seat*

*Some seats require
“Double door: No B pillar configuration”
Toyota Tundra
Bruno Lifts & Valet Seating
–
Pick-up Trucks

Automotive Mobility Solutions
Driving Independence | www.nmeda.com
Ultimate Freedom Solutions:
Driving Yourself

Automotive Mobility Solutions
Driving Independence | www.nmeda.com
More Driving Solutions: Driving Yourself

Horizontal Steering Controls

Push-Pull

Spinner Knob

Dual Brake and Gas Controls

Left Foot Accelerator

Automotive Mobility Solutions
Driving Independence | www.nmeda.com
Solutions for Those Who Need To Transport People In A Wheelchair
Passenger Solutions: *Full Size Vans*

Combines wheelchair access with multiple layout options
When Size Matters:
*Full Size Van Solution*
Transporting Passengers: *Minivan Solutions*

**Side Entry Lowered Floor Minivan**

**Rear Entry Lowered Floor Minivan**

*Automotive Mobility Solutions*  
*Driving Independence | www.nmeda.com*
Solutions For Caregivers
Relief for Caregivers: Lift Solutions and More

Outside Lift for Sedans

Outside Wheelchair Lifts

For Minivans

Swivel Seating & Power Lifts

Outside Bumper Lift & Carrier

Automotive Mobility Solutions  Driving Independence | www.nmeda.com
Saving the back: *Special Seating and Lifts*
For People Who Just Need a Little Help Getting Around
Extending your Range of Mobility: 
*Lifts and Seats*
Look for specialty cutaways, power lift seat and chair lifts and other innovative options

Find one that works for you!
Contact Your NMEDA Mobility Specialist

Automotive Mobility Solutions
Driving Independence | www.nmeda.com
Key Internet Links

- ADED:  www.ADED.net
- AOTA:  www.AOTA.org
- NMEDA:  www.NMEDA.com
- Adapt Solutions:  www.adaptsolutions.ca
- Braun Ability:  www.braunability.com
- Bruno:  www.bruno.com
- General Motors Mobility:  www.gmmobility.com
- Toyota Mobility:  www.toyotamobility.com
- VMI:  www.vantagemobility.com
- FCA Automobility:  www.fcanorthamerica.com
- Ford Mobility Motoring:  www.fordmobilitymotoring.com
- El Dorado National:  www.eldoradomobility.com
Contact us at:

www.nmeda.com
(800) 833-0427
THANK YOU!

National Mobility Equipment Dealers Association
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www.nmeda.com